

Scot Kenkel's

Success Learning Institute, LLC

Business Building Courses and Workshops

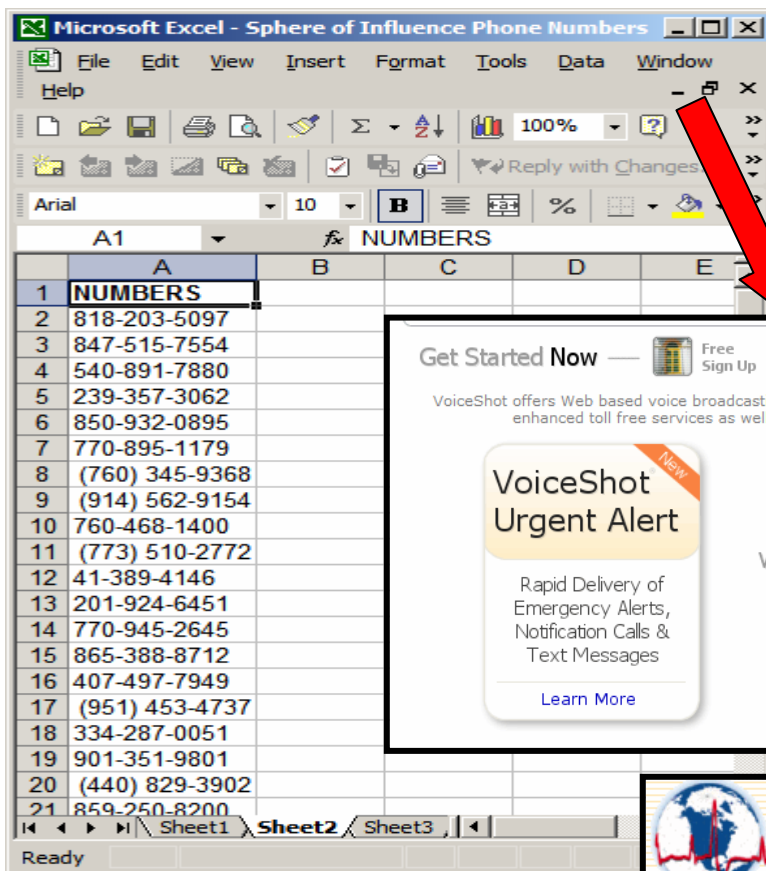
Nuts-n-Bolts training programs delivered in a refreshingly down-to-earth manner.

- Training
- Speaking
- Mentoring



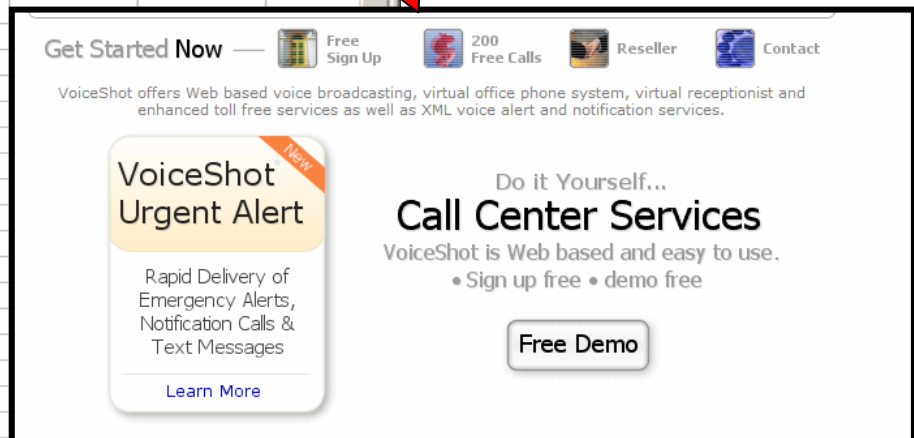
HOW TO USE VOICESHOT TO INCREASE YOUR STAY IN TOUCH EFFORTS

1. Put your #'s in Excel Spread Sheet

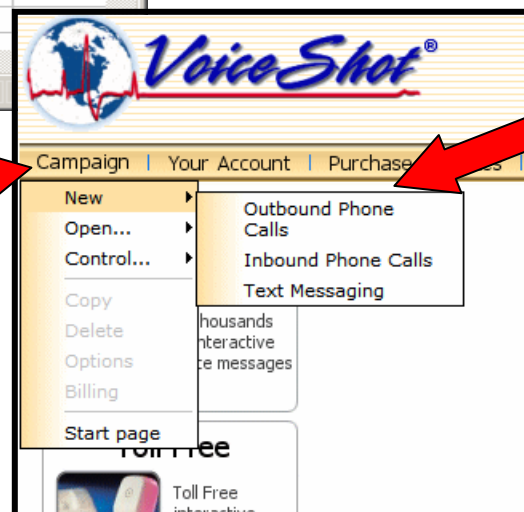


2. Go to www.VoiceShot.com website

Click on '200 Free Calls'



3. Click Campaign – New – Outbound Phone Calls



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4. Select – Live and Answering Machine – Give Campaign a Name – Enter Caller ID Number – Click Save

Create a New Outbound Campaign

Campaign type:

- Live Answer
Calls are optimized for delivery to humans.
- Answering Machine
Calls are dynamically optimized for answering machines. If the call is answered by a human, an alternate message is played.
- Live and Answering Machine with the same message (single message)**
Calls are dynamically optimized for delivery to either humans or answering machines. The same message is played for both humans and answering machines.
- Live and Answering Machine with alternate messages (dual message)
Calls are dynamically optimized for delivery to either humans or answering machines. One message is played for humans and a another message is played for answering machines.

Campaign name:

Enter your Caller ID:

- I'm authorized to use the following Caller ID:
- My campaign does not require Caller ID
(Calls made to toll free numbers will always display your Caller ID: 1888831594)

5. Script Your Message:

Hi – this is YOURNAME with YOURCOMPANY and I just wanted to call and wish you and your family a safe and happy 4th of JULY weekend. Hope to see you soon – bye.

6. Record Message:

**Dial #
Follow Prompts**

Preparing Scripts and Recording Sound Files

- Write your Campaign Script with the VoiceShot Script Worksheet**
 - A "Script" is the text of the message you want to record.
 - [Print and use the VoiceShot Script Worksheet.](#)
 - On the Script WorkSheet, write one script for each sound file you want to record.
- Use the VoiceShot Dial-In Service to Record your Sound Files**
 - Dial **888-597-7859** or **818-591-0775**
 - Enter your **PIN** (*****)
 - Follow the voice prompts; you dial in.
 - Note the name of the sound file recorded next to the script on the Script Worksheet.

You can also record sound files directly from your computer's microphone and speakers. [Click!](#)



7. Select Sound File

Campaign: Happy July 4th 2008

Select Sound File

Live / Answering Machine Sound File

1.wav

Save

8. Set Delivery Schedule

Campaign: Happy July 4th 2008

Delivery Schedule

Day of Week	Start Time	Stop Time
Thursday	4:00:00 PM	6:00:00 PM

Times shown are **Eastern** time

Save Cancel

9. Select Call List

Upload
SAVE
Verify #'s

Select a Call List

Available Call Lists

- Upload a new call list
- Manually Enter a new Call List...
- 2005678 first half of 2071 total
- 2005678 Phone Only 2071 - second half 1071
- Appt Coordinator Phone List 021308
- FSBO Workshop Students as of 031808
- learning lab test
- New Orleans 08 Phone List
- New Orleans 08 Phone List
- ss

Selected call list: [none]

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10. Review Campaign Details

Campaign: Happy July 4th 2008

Campaign Summary

Review your campaign settings below:

Call List:	Sphere of Influence Numbers Only	change
Numbers in Call List:	29	
Start Time:	7/3/2008 4:00:00 PM	change
Targeting:	Live and Answering Machine with the same message (single message)	change

Clear existing call results

IF ALL OK – Click Begin Campaign

I hope that helps...

Happy Learning Scot



<http://www.TheFSBOSuccessWorkshop.com>

Scot Kenkel is the Founder and President of **Success Learning Institute, LLC** – a leading education provider helping Real Estate Professionals achieve their own level of **SUCCESS** through properly delivered and highly effective **LEARNING**. Scot's unique style of training has been described as high-energy, fast-paced, down-to-earth, easy-to-follow, informative, cutting edge, entertaining, inspiring, humorous and refreshingly educational. Scot's wide range of current topics are mostly focused on achieving Business Growth without suffering from Stress or Anxiety.

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